

## Empowering Women in Utilities Since 1923

**WiNUP Mission**: The Women's International Network of Utility Professionals is an organization providing a link for developing and recognizing professionals involved with utility business trends, issues, products, and services.

Toll-Free Access Number: 1.800.704.9804

Participant Code 249452# (WINUP - Participant) Conference Name: WINUP

## 10 a.m. Eastern / 9 a.m. Central

Executive Committee Agenda Tuesday, December 8th, 2015

Call to Order - 10:00 a.m.

Roll Call (Quorum = 3 voting members)

Voting members: VP, Sec, Treas, & Past P (President votes only if there is a tie)

#### Officers:

President:

Vice President:

Secretary:

Trena Riffle

Treasurer:

DeCoffette Ward

Immediate Past President:

Executive Director:

Parliamentarian:

Carolyn Gordon

Danette Scudder

Trena Riffle

DeCoffette Ward

Janet Rehberg

Claudia Powell

Dorothy Stoler

## Agenda - 10:05 - 10:20 p.m

Review/Approve November 5th, 2015 Minutes
 Treasurer Report
 ED Report
 Treasurer Report
 Claudia Powell

#### Old Business - 10:20 - 10:40 a.m.

Finance Committee Recommendations
 Acorns to Oaks Data Capture
 Action Item List Review
 DeCoffette/Claudia
 Carolyn Gordon
 Carolyn Gordon

New Business - 10:40 - 11:00 a.m.

President's Closing Comments
 Gordon

Adjourn – No later than 11:00 a.m.





Toll-Free Access Number: 1.800.704.9804 Participant Code 249452# (WINUP -Participant) Conference Name: WINUP 7:00 p.m. Eastern/6:00 p.m. Central

**Executive Committee Minutes** Tuesday, December 8, 2015

Meeting was called to order at 7:01 p.m.

## Roll Call

Officers:

President: Vice President:

Carolyn Gordon (present) Danette Scudder (present)

Secretary: Treasurer: Trena Riffle (present)
DeCoffette Ward (present)

Immediate Past President: Janet Rehberg (present)

Claudia Powell (present)

**Executive Director:** Parliamentarian:

Dorothy Stoler (present)

Guests: None

There was a quorum present.

## Agenda:

### Minutes

 Motion 1: Ward moved to waive the reading of the November 5, 2015 minutes and to approve them as corrected. Scudder seconded the motion. The motion carried.

## > Treasurer Report

- Ward reviewed the treasurer's report. It was accepted as presented.
  - US Bank Checking Account as of 11/30/2015 = \$34,788
  - Investment Accounts as of 11/30/2015 = \$282,542
  - Total Assets as of 11/30/2015 = \$317,330
  - The 2015 budget has:
    - \$33,500 revenue \$34,964 expenses = (\$1,464)
    - Actual = \$26,072 \$32,792 = (\$6,721)
    - Revenues = 78% of annual budget amount
    - Expenses = 94% of annual budget amount

## Executive Director Report

Report was presented by Powell.

As of December 3, total membership is 478. This is 10% more than 2014 membership. 123 new members in 2015 (88 new in 2014).

 2015 chapter financial reports are due to the executive director by January 31. Information has been sent to the chapter chairs and

treasurers to help them prepare their reports.

- Discussions have been held with Janet Hewitt and Debbie Sain regarding members paying their dues via the website with PayPal. Hewitt has volunteered to help process payments. With the ease of adding forms to the website, the benefits seem to outweigh the problems, based on recent use of PayPal for the 2015 conference registration and the From Acorns to Oaks book sales. Powell recommends allowing members to pay via PayPal in 2016 and discontinue in 2017 if problems arise. Motion 2: Scudder moved that in 2016, on a trial basis, we accept membership payment via the website using PayPal and at the end of the year evaluate if it should be an ongoing process and if so, change appropriate guidelines. Ward seconded the motion. The motion carried.
- Ways and Means has received 41 From Acorns to Oaks book orders. \$13,000 was received from sponsors. Printing cost was \$13,484.80 and envelopes to mail the books were \$351.93. Profit so far is \$124.65. Vikki Michalski plans to take copies of the book to the Ohio Chapter winter social later this month to sell.
- Attended 2017 conference planning meeting. The committee hopes to have a hotel contract later this month. Room rates for late September will likely be in the \$199 to \$209 range but will be for downtown Philadelphia and have the benefits of the metropolitan area.
- Year end committee reports from chapters and committees were due December 4. Some have been received but not all.

## Old Business

 Finance Committee Recommendation – This topic will be held over to the January executive committee meeting. Action Item 1: Scudder will add the finance committee recommendation discussion to the January executive committee meeting agenda.

Tagline Update - Ward reports that Gina Mazzei-Smith plans to

complete the registrations this month.

From Acorns to Oaks committee chair Vikki Michalski provided suggestions for data capture to prepare for future revisions of the history book. This seems to be in line with the historian committee. Action Item 2: Scudder will work with Riffle to set the historian committee goal of establishing this process.

o Action Item List - Gordon updated the action item list.

### **New Business**

 President's closing comments – Gordon thanked everyone for their support and making 2015 a great year.

## Adjourn

 Motion 3: Rehberg moved that the meeting be adjourned. Ward seconded the motion. The motion carried. The meeting was adjourned at 7:46 p.m. 12/8/2015 EC Respectfully Submitted,

Trena Riffle International Secretary

## December 8, 2015 MOTIONS

**MOTION 1:** Ward moved to waive the reading of the November 5, 2015 minutes and to approve them as corrected. Scudder seconded the motion. The motion carried.

**MOTION 2:** Scudder moved that in 2016, on a trial basis, we accept membership payment via the website using PayPal and at the end of the year evaluate if it should be an ongoing process and if so, change appropriate guidelines. Ward seconded the motion. The motion carried.

**MOTION 3:** Rehberg moved that the meeting be adjourned. Ward seconded the motion. The motion carried.

## **December 8, 2015 ACTION ITEMS**

**ACTION ITEM 1:** Scudder will add the finance committee recommendation discussion to the January executive committee meeting agenda. **ACTION ITEM 2:** Scudder will work with Riffle to set the historian committee goal of establishing this process.



# Executive Committee Meeting Executive Director Report December 8, 2015

## Membership

As of December 3, memberships for 2015 are:

- 392 paid
- 59 paid in late 2014 (continuing membership through 2015)
- 27 honorary life
- 478 TOTAL MEMBERSHIP
- 123 new members in 2015 (88 total in 2014)
- Membership at the end of 2014 was 435 total members (379 paid members)

2015 membership by chapter (2014 final membership in parentheses):

ArkLaTex - 6 (6)	Atlanta – 2 (9)	East Tennessee – 12 (4)	Indiana – 30 (20)
Kentucky – 19 (22)	MAL – 8 (6)	Metro Chicago - 31 (18)	Missouri – 11 (11)
Nashville – 23 (20)	New York - 3 (3)	North Central – 2 (2)	North Texas – 9 (8)
Northern Indiana – 22 (28)	Ohio -150 (142)	South Texas - 4 (4)	Southwest Va/Northeast Tn - 6 (6)
Virginia – 23 (32)	West Virginia – 66 (51)	Mid-Atlantic – 51 (43)	

The total does not include a few new Indiana and Mid-Atlantic members. I have not received their payments and contact information yet from the chapters.

2015 chapter financial reports are due to me January 31. Information has been sent to chapter treasurers and chairs to help them prepare their reports.

I have been in discussion with Janet Hewitt and Debbie Sain regarding paying membership via PayPal from our website. In the past, I have indicated my concern that it would create a large amount of additional work for the ED. However, with the easy addition of forms to our website and easier processing of payments, I feel the benefits for our members outweigh the problems. Janet Hewitt has volunteered to help process payments, which would be beneficial to me.

I recommend allowing members to pay their 2016 dues via the website with PayPal, with the understanding that we may discontinue the practice for 2017 dues payments if it is too time consuming for the ED, if we are not able to easily obtain membership records for each member, if record-keeping becomes difficult or any other problem arises.

#### Ways & Means

As of December 3, 41 Acorns to Oaks books have been ordered. We received \$13,000 from sponsors. Printing costs were \$13,484.80 and envelopes to mail the books were \$351.93. Profit as of November 30 is \$124.65.

Vikki Michalski plans to bring copies to the Ohio winter social this month and hopes to sell additional copies to Ohio members.

#### Conference

I participated in a conference call with the 2017 conference planning committee. The Mid-Atlantic chapter is making good headway in its planning. I indicated I would update the EC with details regarding hotel options. They need to sign a contract as soon as possible, as hotels in Philadelphia are filling up quickly. They are considering three hotels in downtown Philadelphia. The hotels are in the city center, an exciting area of the city with shops, restaurants and historic sites within walking distance. There are many large events taking place in the city and they must move quickly to secure a hotel at a reasonable rate. They plan to tour the hotels this week and want to sign a contract prior to year end. Being a large metropolitan area, the guestroom rates are from \$199 to \$209. These rates are for late September. The rates are higher after September. The committee will be asking the EC to review the contract this month.

#### Other

Year-end status reports for chapters and committees were due December 4. I have received some but not all reports.

Respectfully submitted,

Claudia Powell Executive Director

Claudio fowell

## WiNUP December 2015 Summary

	Α	В	С	D	E	F	G	Н
		WiNUP General						
		Funds	Past Presidents					
1	WiNUP Assets	(Operating Funds)	Grant	Ways & Means	Members at Large	Bluegrass	Fellowships <sup>1</sup>	Total
2	US Bank Checking Account 12/31/15	\$ 37,608	\$ 10,089	\$ 3,170	\$ 44	\$ 3,785		\$ 54,696
3	Investment Accounts 12/31/15	\$ 188,558					\$ 79,034	\$ 267,593
4	Total Assets	\$ 226,166	\$ 10,089	\$ 3,170	\$ 44	\$ 3,785	\$ 79,034	\$ 322,289

5 <sup>1</sup> Julia Kiene, Lyle Mamer & Louisan Mamer

7

8	Investment Accounts <sup>2</sup>	Balance @ 12/31/14	Balance @ 12/31/15	Transfers	Year-To-Date Change Excl Transfers	% Change from Year-End Excl Transfers
9	Capital Income Builder <sup>4</sup>	72,642	63,086	\$ (4,684)	\$ (4,872)	-6.71%
10	The Income Fund of America	69,563	65,386		\$ (4,177)	-6.00%
11	Washington Mutual Investors Fund	58,297	54,021		\$ (4,276)	-7.33%
12	Subtotal	200,502	182,493	(4,684)	\$ (13,325)	-6.65%
13	Vanguard Wellesley Income Fund	85,421	85,100		\$ (321)	-0.38%
14	Total Investments	\$ 285,923	\$ 267,593	\$ (4,684)	\$ (13,647)	-4.77%

15 <sup>2</sup> Administered by Wells Fargo

 $^4$  Reflects transfer of \$4,684 from Capital income Builder investment fund to US Bank checking account.

10

19	Breakdown of Investment Accounts	TOTAL	Julia Kiene	Lyle Mamer	Lo	uisan Mamer	Corp Svgs
20	Allocation by Fund <sup>3</sup>	100%	10.32%	17.54%		15.45%	56.69%
21	Fund Value @ 12/31/15	\$ 182,493	\$ 18,829	\$ 32,012	\$	28,193	\$ 103,459

22 <sup>3</sup> Reflects transfer of fellowships & administrative fees paid in 2015.

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					INCOME
25	Income & Expense	REVENUES	EXPENSES	PR	OFIT/(DEFICIT)
26	2015 Total Year Budget	\$ 33,500	\$ 34,964	\$	(1,464)
27	2015 Year-To-Date Actual	\$ 44,981	\$ 31,423	\$	13,558
28	% incurred compared to total year budget	134%	90%		1026%
29					

	A	I	В		С		D	E	F
1	WOMEN'S INTERI	NATIC	ONAL NETV	VOF	RK OF UTILIT	ΥP	ROFESSION	ALS	
2			2015 Actu	al to	o Budget				
3									
					YTD Actual	YTE	Over/(Under)	% actual	
4		20	15 Budget		12/31/2015		Budget	to budget	Explanations/Comments
5									-
6	REVENUES								
									A ( 40/04/45 TOTAL MEMBERS 405 400
									As of 12/31/15 <b>TOTAL MEMBERS=495</b> : 409 members paid in 2015; 59 members paid in 2014 for
7	International dues	\$	21,400	\$	26,539.38	\$	5,139.38	124.0%	2015, 27 honorary life members.
8	Chapter dues received	\$	-	\$	(59.00)	\$	(59.00)	0.0%	
9	New member initiation fees	\$	600	\$	798.00		198.00		133 new members
10	Late fees	\$	-	\$	320.00		320.00	0.0%	32 paid late fees
11	Reinstatement fees	\$	-	\$		\$	60.00	0.0%	6 paid reinstatement fees
12	Conference revenue 2015 Fellowship fund administrative fee	<u>\$</u> \$	11,000 500	<u>\$</u> \$		<u>\$</u> \$	5,813.56	100.0%	Conference proceeds exceeded budget
14	Other	\$ \$	-	\$	9.41	\$	9.41	0.0%	
15	TOTAL REVENUES	\$	33,500	\$	44,981.35	\$	11,481.35	134.3%	
16			,		,		,		
17									
18	EXPENSES								
19									
20	EXECUTIVE DIRECTOR EXPENSES	•	40.001	•	40 400 00	•	(405.00)	00.001	ED commented by a first built of
21	Exec.Dir. Compensation  Travel (sir. milegge parking cabe)	\$	13,384		13,199.00		(185.00)	98.6%	ED compensation less than budgeted.
22	Travel (air, mileage, parking, cabs)  Meals	\$ \$	700 150		669.80 120.09	\$	(30.20)	95.7% 80.1%	
24	Lodging	<u> </u>	1,000	<u>φ</u> \$		\$	(167.59)	83.2%	
			,						ED expenses less than budgeted partially due to
25	TOTAL EXEC. DIR EXP	\$	15,234	\$	14,821.30	\$	(412.70)	97.3%	hotel expense less than anticipated.
26									
27	OTHER ORERATING EVENNESS								
28 29	OTHER OPERATING EXPENSES Postage	\$	100	\$	72.60	\$	(27.40)	72.6%	
30	Post office box rent	\$ \$	80	\$		\$	(27.40)	100.0%	
31	Email Service	\$	600	\$		\$	(225.00)	62.5%	
32	Telephone Service	\$	900	\$		\$	(286.67)	68.1%	
33	Office supplies	\$	300	\$		\$	(69.30)	76.9%	
34	Printing	\$	700	\$	508.98	\$	(191.02)	72.7%	
35	Imprinted items	\$	750	\$	664.69	\$	(85.31)	0.0%	
36	Checks & banking supplies	\$	-	\$	-	\$	-	0.0%	
37	Board and EC expenses	\$	1,500	\$	1,435.90	\$	(64.10)	95.7%	No travel or other expenses for potential new
38	EC travel - New chapter	\$	1,000	\$	-	\$	(1,000.00)	0.0%	chapters.
00	<u>.</u>				4 000 40		,		Less expenses for summer board meeting than
39	President Expenses (Conf & Mid-year Board)	\$	2,500	\$	1,890.10	\$	(609.90)	75.6%	budgeted.  Effective in May, when WINUP switched to a new
									website, maintenance was provided by members,
40	Website (Contractor, Hosting, Software)	\$	4,200		3,512.74		(687.26)	83.6%	saving maintenance costs.
41	Accounting consultants Legal consultant	<u>\$</u> \$	400 25		400.00	\$	24.73	100.0% 198.9%	
42	Insurance	\$	2,475	\$	49.73 3,356.00	\$	881.00		Liability insurance for 2014 was paid in 2015.
44	New chapter grant	\$	500		250.00		(250.00)	50.0%	Liability insurance for 2014 was paid in 2015.
45	Member professional development scholarship	\$	500		500.00		-	100.0%	
46	International conference advance seed		2,500		2,500.00		-	100.0%	
47	International conference advance seed reimbursement		(2,500)		(2,500.00)		-	100.0%	
40	Awards OAK Power HI Nitr Ch Ashumt Conformes*	\$	, , , , ,		2,661.85		(520 4E)		President's charm less than budgeted and one chapter achievement award not given.
48	Awards-OAK, Power, HL, Nltr, Ch. Achvmt, Conference* Other	Φ	3,200	\$	ے,001.00 -	\$	(538.15)	83.2% 0.0%	спартег астиечениет award not given.
50	TOTAL OTHER OPERATING EXPENSE	\$	19,730		16,601.62	\$	(3,128.38)	84.1%	
51		-		<u> </u>	,	-	(-, -==:00)	/0	
52	TOTAL EXPENSES	\$	34,964	\$	31,422.92	\$	(3,541.08)	89.9%	
53									
54	NET INCOME	\$	(1,464)	\$	13,558.43	\$	15,022.43		
55	DELOW THE LINE ITEMS								
56	BELOW THE LINE ITEMS			Φ.	4 000 47	Φ.	4 000 47		
57	PPC revenue	\$	- (600)	\$	1,868.17	\$	1,868.17		
58 59	PPC expense Ways & Means revenue	\$	(600)	\$	16,519.23		600.00 16,519.23		
60	Ways & Means expense	\$ \$		\$	(15,697.68)		(15,697.68)		
61	Bluegrass Fund expense	\$	-	\$	900.00		900.00		
	Fellowships awards**	\$	(3,500)		(3,500.00)		-		
63	Members-At-Large revenue	\$	-	\$	16.00	\$	16.00		
64	Transfer to/from checking account from/to investment account	\$	-	\$	4,685.00	\$	4,685.00		
65	** Fellowships from investment accts.								
66	*AWARDO DETAILO								
67	*AWARDS DETAILS Hosting Conference Chapter	æ	1 000 00	đ	1 000 00	¢.			
68	Power, Oak, Honorary Life Iceberg Awards	<u>\$</u> \$	1,000.00 325.00		1,000.00 291.85		(33.15)		
	President's Charm	<del>- ֆ</del>	1,350.00		945.00		(405.00)		
71	Newsletter (1st-\$100, 2nd-\$75, 3rd-\$50)	\$ \$	225.00		225.00		- (403.00)		
72	Chapter Achievement (3 awards)	\$	300.00		200.00		(100.00)		
	Total	\$	3,200.00		2,661.85		(538.15)		
_		_		_					

2015 Actual to Budget Page 2

#### WOMEN'S INTERNATIONAL NETWORK OF UTILITY PROFESSIONALS

2015 Income & Expense

						20101110	ome & Expen								
Α	В		С	D	E	F	G	Н	I	J	K	L	М	N	0
			TAL YEAR-TO-												
1 REVENUES	BUDGE		ATE ACTUAL	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2 International dues	\$ 21,4		26,539.38 \$	979.92 \$	10,162.00 \$	8,352.00 \$	1,051.00 \$	1,887.76 \$	399.83 \$	416.00 \$	66.00 \$	726.00 \$	132.00 \$	320.87 \$	2,046.00
3 Chapter dues received	\$ -	\$	(59.00) \$	99.00 \$	46.00 \$	35.00 \$	(140.00) \$	- \$	(29.00) \$	10.00 \$	10.00 \$	- \$	- \$	(20.00) \$	(70.00)
4 New member initiation fees		00 \$	798.00 \$	6.00 \$	108.00 \$	162.00 \$	48.00 \$	168.00 \$	30.00 \$	36.00 \$	6.00 \$	66.00 \$	6.00 \$	42.00 \$	120.00
5 Late fees	\$ -		320.00 \$	- \$	- \$	230.00 \$	80.00 \$	- \$	- \$	- \$	- \$	- \$	10.00 \$	- \$	-
6 Reinstatement fees	\$ -	Ψ	60.00 \$	- \$	10.00 \$	30.00 \$	- \$	- \$	- \$	10.00 \$	- \$	- \$	10.00 \$	- \$	-
7 Conference revenue	\$ 11,0		16,813.56 \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	16,813.56
Fellowship fund administrative fee	\$ 5	00 \$	500.00 \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	500.00 \$	- \$	- \$	- \$	-
9 Other		\$	9.41 \$	- \$	- \$	- \$	9.41 \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-
10 TOTAL REVENUES	\$ 33,5	00 \$	44,981.35 \$	1,084.92 \$	10,326.00 \$	8,809.00 \$	1,048.41 \$	2,055.76 \$	400.83 \$	472.00 \$	582.00 \$	792.00 \$	158.00 \$	342.87 \$	18,909.56
11															
12 Notes on other revenues						Sai	nation - Debbie								
13						-									
10															
14 EXPENSES															
15 EXECUTIVE DIRECTOR EXPENSES															
16 Exec.Dir. Compensation	\$ 13,3	84 \$	13,199.00 \$	1,002.00 \$	1,002.00 \$	1,002.00 \$	1,002.00 \$	1,002.00 \$	1,027.00 \$	2,027.00 \$	1,027.00 \$	1,027.00 \$	1,027.00 \$	1,027.00 \$	1,027.00
17 Travel (air, mileage, parking, cabs)	\$ 7	00 \$	669.80 \$	- \$	- \$	- \$	- \$	- \$	- \$	259.51 \$	- \$	- \$	410.29 \$	- \$	
18 Meals		50 \$	120.09 \$	- \$	- \$	- \$	- \$	- \$	- \$	96.70 \$	- \$	- \$	23.39 \$	- \$	- 1
19 Lodging	\$ 1,0	00 \$	832.41 \$	- \$	- \$	- \$	- \$	- \$	- \$	267.28 \$	- \$	- \$	565.13 \$	- \$	-
20 TOTAL EXECUTIVE DIRECTOR EXPENSE	ES \$ 15,2	34 \$	14,821.30 \$	1,002.00 \$	1,002.00 \$	1,002.00 \$	1,002.00 \$	1,002.00 \$	1,027.00 \$	2,650.49 \$	1,027.00 \$	1,027.00 \$	2,025.81 \$	1,027.00 \$	1,027.00
21															
22 OTHER OPERATING EXPENSES															
23 Postage		00 \$	72.60 \$	17.64 \$	6.73 \$	- \$	- \$	6.35 \$	11.00 \$	8.54 \$	- \$	- \$	22.34 \$	- \$	-
24 Post office box rent		80 \$	80.00 \$	- \$	- \$	- \$	- \$	80.00 \$	- \$	- \$	- \$	- \$	- \$	- \$	-
25 Email Service		00 \$	375.00 \$	30.00 \$	- \$	60.00 \$	30.00 \$	45.00 \$	30.00 \$	30.00 \$	30.00 \$	30.00 \$	30.00 \$	30.00 \$	30.00
26 Telephone Service	\$ 9	00 \$	613.33 \$	111.05 \$	- \$	95.04 \$	29.99 \$	79.13 \$	29.46 \$	81.89 \$	22.53 \$	113.26 \$	28.61 \$	- \$	22.37
27 Office supplies		00 \$	230.70 \$	- \$	- \$	- \$	- \$	- \$	26.94 \$	23.93 \$	- \$	72.50 \$	56.23 \$	- \$	51.10
28 Printing		00 \$	508.98 \$	26.86 \$	- \$	- \$	15.29 \$	225.75 \$	38.86 \$	- \$	143.71 \$	58.51 \$	- \$	- \$	-
29 Imprinted items		50 \$	664.69 \$	- \$	- \$	- \$	- \$	671.59 \$	(6.90) \$	- \$	- \$	- \$	- \$	- \$	-
30 Checks & banking supplies	\$ -		- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-
31 Board and EC expenses	\$ 1,5	00 \$	1,435.90 \$	- \$	- \$	- \$	- \$	- \$	1,435.90 \$	- \$	- \$	- \$	- \$	- \$	-
32 EC travel - New chapter		00 \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-
33 President Travel Expenses		00 \$	1,890.10 \$	- \$	- \$	- \$	- \$	- \$	117.66 \$	289.82 \$	- \$	- \$	1,482.62 \$	- \$	-
34 Website-hosting, development, software, etc		00 \$	3,512.74 \$	1,147.50 \$	- \$	1,259.99 \$	966.25 \$	139.00 \$	- \$	- \$	- \$	- \$	- \$	- \$	-
35 Accounting consultants		00 \$	400.00 \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	400.00 \$	- \$	- \$	- \$	-
36 Legal consultant		25 \$	49.73 \$	- \$	26.95 \$	- \$	- Ś	22.78 \$	- \$	- \$	- \$	- \$	- \$	- Ś	-
37 Insurance	\$ 2,4		3,356.00 \$	1,229.00 \$	- \$	- \$	- \$	- \$	- \$	- \$	898.00 \$	1,229.00 \$	- \$	- \$	-
38 New chapter grant		00 \$	250.00 \$	- \$	- \$	- \$	250.00 \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-
39 Member professional development scholarsh		00 \$	500.00 \$	- \$	- \$	- \$	- \$	- \$	500.00 \$	- \$	- \$	- Ś	- \$	- \$	-
40 International conference advance seed		00 \$	2.500.00 \$	- \$	- \$	- \$	- Ś	- \$	- \$	- \$	- \$	2,500.00 \$	- \$	- Ś	-
41 International conference advance seed reimb		00) \$	(2,500.00) \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	(2,500.00)
42 Awards-OAK, Power, HL, Nltr, Ch. Achymt	+ ( )-	00 \$	2,661.85 \$	- \$	- \$	- \$	- Š	- \$	- \$	- \$	291.85 \$	2,370.00 \$	- \$	- \$	-
43 Other	\$ -		- \$	- Ś	- \$	- <	- \$	- \$	- Ś	- \$	- \$	- 5	- \$	- \$	-
44 TOTAL OTHER OPERATING EXPENSES	\$ 19,7		16,601.62 \$	2,562.05 \$	33.68 \$	1,415.03 \$	1,291.53 \$	1,269.60 \$	2,182.92 \$	434.18 \$	1,786.09 \$	6,373.27 \$	1,619.80 \$	30.00 \$	(2,396.53)
45	Ψ 13,1	- · ·	. υ, υυ ι ι υ μ	2,002.00 \$	υυ.υυ ψ	., 9	.,_0оо ф	.,=55.00 φ	_, v	.07.10 \$	.,.σσ.σσ φ	υ,υ.υ.Σ. ψ	.,σ.σ.σ φ	υσ.υυ φ	(=,000.00)
46 TOTAL EXPENSES	\$ 34,9	64 \$	31,422.92 \$	3,564.05 \$	1,035.68 \$	2,417.03 \$	2,293.53 \$	2,271.60 \$	3,209.92 \$	3,084.67 \$	2,813.09 \$	7,400.27 \$	3,645.61 \$	1,057.00 \$	(1,369.53)
10 1 1 1 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Ç 04,0		J., V	0,00 W	ν,σοσισο ψ	Δ,υυ ψ	2,200.00 V	_,ψ	0,200.02 <b>V</b>	υ,υυυ. ψ	<b>Ξ</b> ,υ.υ.υυ ψ	., v	σ,υ.υ.υ. ψ	.,σσσσ ψ	(1,000.00)
47															
71															
48 Notes on other expenses															
49															
50 PROFIT/(DEFICIT)	\$ (1,4	64) \$	13,558.43 \$	(2,479.13) \$	9,290.32 \$	6,391.97 \$	(1,245.12) \$	(215.84) \$	(2,809.09) \$	(2,612.67) \$	(2,231.09) \$	(6,608.27) \$	(3,487.61) \$	(714.13) \$	20,279.09
51				·		·		·							
52 BELOW THE LINE ITEMS		-				·		·							
53 PPC grant revenue		\$	<b>1,868.17</b> \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	1,868.17
54 PPC grant expense		00) \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-
55 Ways & Means revenue	\$ -		<b>16,519.23</b> \$	- \$	40.00 \$	50.00 \$	760.00 \$	735.00 \$	318.54 \$	- \$	- \$	10,500.00 \$	2,560.00 \$	1,256.38 \$	299.31
56 Ways & Means expense	\$ -	\$	(15,697.68) \$	- \$	- \$	- \$	- \$	(541.56) \$	(186.78) \$	- \$	- \$	- \$	(1,346.43) \$	(13,484.80) \$	(138.11)
57 Bluegrass Fund expense	\$ -	Ψ	900.00 \$	- \$	- \$	- \$	- \$	- \$	- \$	900.00 \$	- \$	- \$	- \$	- \$	-
58 Fellowships awards	\$ (3,5	00) \$	(3,500.00) \$	- \$	- \$	- \$	250.00 \$	- \$	(250.00) \$	- \$	(1,500.00) \$	(2,000.00) \$	- \$	- \$	
59 Members-At-Large revenue	\$ -		16.00 \$	- \$	12.00 \$	- \$	- \$	- \$	4.00 \$	- \$	- \$	- \$	- \$	- \$	-
60 Transfer to/from checking account from/to in	vestment accou \$ -	\$	4,685.00 \$	- \$	- \$	- \$	- \$	- \$	- \$	4,685.00 \$	- \$	- \$	- \$	- \$	-
61 TOTAL	\$ (4,100.	00) \$	4,790.72 \$	- \$	52.00 \$	50.00 \$	1,010.00 \$	193.44 \$	(114.24) \$	5,585.00 \$	(1,500.00) \$	8,500.00 \$	1,213.57 \$	(12,228.42) \$	2,029.37
	* *	•		•		•									

2015 Income & Expense Page 3

## Women's International Network of Utility Professionals Analysis of US Bank December 31, 2015

	General	Pa	st Presidents	Wa	ys and Means	Blue	egrass Fund	Me	embers-At- Large		TOTAL
Starting Balance	\$ 17,228.67	\$	8,220.74	\$	3,009.27	\$	3,785.00	\$	44.00	\$	32,287.68
Revenues:											
	\$ 2,046.00	\$		\$		¢		\$		\$	2,046.00
International dues	\$			\$		\$		\$		\$	
Chapter dues received	(70.00)	\$	<u> </u>				<u>-</u>	\$			(70.00)
New member initiation fees	\$ 120.00	\$		\$		\$	<del>-</del>			\$	120.00
Late fees	\$ -	\$	-	\$	-	\$		\$		\$	-
Reinstatement fees	\$ -	\$		\$	-	\$	-	\$	-	\$	-
Conference revenue	\$ 16,813.56	\$	1,868.17	\$	-	\$	-	\$	-	\$	18,681.73
Fellowship fund administrative fee	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-
Other	\$ 	\$	-	\$	299.31	\$	-	\$	-	\$	299.31
Total Monthly Revenues	\$ 18,909.56	\$	1,868.17	\$	299.31	\$	-	\$	-	\$	21,077.04
Expenses:											
Exec.Dir. Compensation-November	\$ 1,027.00	\$	-	\$	-	\$	-	\$	-	\$	1,027.00
Travel (air, mileage, parking, cabs)	\$ -	\$	_	\$	-	\$	_	\$	_	\$	
Meals	\$ -	\$	-	\$	-	\$	-	\$		\$	
Lodging	\$ -	\$	-	\$	-	\$		\$		\$	-
	\$ 	\$		\$	-	\$		\$		\$	
Postage  Post office how root	\$ 	\$	<u> </u>	\$		\$	<del>-</del>				-
Post office box rent		\$	-	\$		\$	-	\$		\$	30.00
Email Service	\$ 30.00										
Telephone Service	\$ 22.37	\$	-	\$	-	\$	-	\$	-	\$	22.37
Office supplies	\$ 51.10	\$	-	\$	-	\$	-	\$	-	\$	51.10
Printing-chapter kits, stationary, etc.	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-
Checks & banking supplies	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-
Board and EC expenses	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-
EC travel - New chapter	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-
President Expenses (Conf & Mid-year Board)	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-
Website-hosting, development, software, etc.	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-
Accounting consultants	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-
Legal consultant	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-
Insurance	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-
New chapter grant	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-
Member professional development scholarship	\$ -	\$	-	\$	-	\$	-	\$	-	\$	
Fellowship Awards	\$ -	\$		\$		\$		\$		\$	
International conference advance seed	\$ 	\$		\$		\$	_	\$		\$	
International conference advance seed reimbursement	\$ (2,500.00)	\$		\$		\$		\$		\$	(2,500.00)
Awards-OAK, Power, HL, Nltr, Ch. Achymt	\$ (2,000.00)	\$		\$		\$	-	\$	-	\$	(2,000.00)
Imprinted items	\$ 	\$	-	\$		\$		\$		\$	
Other	\$ 	\$		\$	138.11	\$		\$		\$	138.11
Total Monthly Expenses	\$ (1,369.53)	\$	-	\$	138.11	\$	-	\$	-	\$	(1,231.42)
NET MONTHLY ACTIVITY	20 270 00		4 000 47		404.00	•		•		•	22 200 40
NET MONTHLY ACTIVITY	\$ 20,279.09	\$	1,868.17	\$	161.20	\$	-	\$	-	\$	22,308.46
BALANCE AT MONTHEND	\$ 37,507.76	\$	10,088.92	\$	3,170.47	\$	3,785.00	\$	44.00	\$	54,596.14
Reconciliation to Bank Balance:											
BALANCE AT MONTHEND	\$ 37,507.76	\$	10,088.92	\$	3,170.47	\$	3,785.00	\$	44.00	\$	54,596.14
Uncleared checks:											
WINUP OHIO CHAPTER-CHAPTER DUES	\$ 20.00									\$	20.00
WINUP WEST VIRGINIA CHAPTER-CHAPTER DUES	\$ 70.00									\$	70.00
WINUP NORTH TEXAS CHAPTER-CHAPTER DUES	\$ 10.00									\$	10.00
										\$	-
										\$	-
TOTAL OUTSTANDING CHECKS	\$ 100.00	\$	_	\$	-	\$	_	\$	_	\$	100.00
	.00.00			_		•					.00.30
Bank Balance @ 12/31/2015	\$ 37,607.76		10,088.92		3,170.47	•	3,785.00	¢	44.00	•	54,696.14

Agrees w/ line 185 of WiNUP USBank Check Register YTD

Analysis of US Bank Page 4

			WINUP US BANK CHECK REGIST	TER 2015			ı		
Date	Transaction	Name	Memo	Amt Cleared	Outstanding	Balance	Written	Cleared	Line #
01/01/15	Transaction	Ivallie	STARTING BANK BALANCE JAN 1, 2015	Aint cleared	Outstanding	\$38,712.99	witten	Cleared	1
			DEPOSIT-AEP CONFERENCE SPONSORSHIP FOR 2015 & 2016						
01/15/15	CREDIT	DEPOSIT	CONFERENCES	\$40,000.00		\$78,712.99	JAN	JAN	2
01/15/15	CREDIT	DEPOSIT ELECTRONIC DEPOSIT	DEPOSIT-MEMBERSHIP-WV, S TX CHAPTERS	\$385.00		\$79,097.99	JAN	JAN	3
01/20/15	CREDIT	PAYPAL	DEPOSIT-MEMBERSHIP-MEMBER-AT-LARGE STACY EDWARDS	\$70.00		\$79,167.99	JAN	JAN	4
		ELECTRONIC DEPOSIT		407.00					-
01/22/15	CREDIT	PAYPAL	DEPOSIT-MEMBERSHIP-EAST TENNESSEE CHAPTER DEPOSIT-MEMBERSHIP-WEST VIRGINIA & SW VA/NE TN	\$86.92		\$79,254.91	JAN	JAN	5
01/27/15	CREDIT	DEPOSIT	CHAPTERS	\$406.00		\$79,660.91	JAN	JAN	6
01/07/15	CREDIT	DEDOCIT	DEPOSIT-MEMBERSHIP-MISSOURI & EAST TENNESSEE CHAPTER	\$137.00		\$79,797.91	IAN	JAN	7
01/27/15 01/15/15		DEPOSIT  DEBIT PURCHASE	USPS 38330495519GROVE CITY OH	(\$17.64)		\$79,780.27	JAN	JAN	8
01/23/15		DEBIT PURCHASE	OFFICE MAX HILLIARD OH	(\$26.86)		\$79,753.41	JAN	JAN	9
01/23/15	DEBIT	DEBIT PURCHASE	CTC*CONSTANTCONT855-2295506 MA	(\$30.00)		\$79,723.41	JAN	JAN	10
01/30/15	DEBIT	DEBIT PURCHASE	ACCUCONF BY ARKA800-9899239 GA	(\$111.05)		\$79,612.36	JAN	JAN	11
01/02/15	672	CHECK	NEWSLETTER AWARD-WEST VIRGINIA CHAPTER	(\$50.00)		\$79,562.36	OCT-14	JAN	12
01/14/15	683	CHECK	EXECUTIVE DIRECTOR -DECEMBER COMPENSATION	(\$1,002.00)		\$78,560.36	IAN	JAN	13
01/02/15	684	CHECK	CHAPTER REBATE DUES-OHIO CHAPTER	(\$10.00)		\$78,550.36	DEC-14	JAN	14
01/02/15	685	CHECK	CHAPTER REBATE DUES-WEST VIRGINIA CHAPTER	(\$80.00)		\$78,470.36	DEC-14	JAN	15
01/27/15	688	CHECK	REIDEL INSURANCE AGENCY-D & O INSURANCE	(\$1,229.00)		\$77,241.36	JAN	JAN	16
02/03/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-OHIO, INDIANA, NIN, NASHVILLE, MAL	\$8,134.00		\$85,375.36	FFB	FEB	17
02/23/15		DEPOSIT	DEPOSIT-MEMBERSHIP- WV. MAL CHAPTERS	\$1,378.00		\$86,753.36	FEB	FEB	18
			DEPOSIT-MEMBERSHIP- NORTH CENTRAL, NORTH TX, EAST						19
02/24/15	CREDIT	DEPOSIT DEPOSIT	TN CHAPTERS DEPOSIT-WAYS&MEANS-COOKBOOKS	\$468.00 \$40.00		\$87,221.36 \$87,261.36	FEB FEB	FEB FEB	20
02/24/15		DEPOSIT	DEPOSIT-WATSWINEANS-COOKBOOKS DEPOSIT-MEMBERSHIP- E TN CHAPTER	\$282.00		\$87,543.36	FEB	FEB	21
02/26/15	CREDIT	ELECTRONIC DEPOSIT	DEPOSIT-MEMBERSHIP- E IN CHAPTER	\$282.00		\$87,343.30	FEB	FEB	21
02/20/15	CREDIT	PAYPAL	DEPOSIT-MEMBERSHIP-WV (Kathy Phillips)	\$76.00		\$87,619.36	FEB	FEB	22
02/04/15	DEBIT	DEBIT PURCHASE	USPS 38330406229GROVE CITY OH	(\$0.98)		\$87,618.38	FEB	FEB	23
02/26/15	DEBIT	DEBIT PURCHASE	USPS 38330406229GROVE CITY OH	(\$5.75)		\$87,612.63	FEB	FEB	24
02/26/15		WITHDRAWAL	OFFICIAL PAYMENT	(\$1.95)		\$87,610.68	FEB	FEB	25
02/26/15	DEBIT	WITHDRAWAL	VIRGINIASTATECC	(\$25.00)		\$87,585.68	FEB	FEB	26
02/12/15	637	CHECK	EAST TENNESSEE CHAPTER REBATES	(\$30.00)		\$87,555.68	MAR-14	FEB	27
02/18/15	687	CHECK	NASHVILLE CHAPTER AEP 2016 CONFERENCE SPONSORSHIP	(\$20,000.00)		\$67,555.68	JAN	FEB	28
02/09/15	690	CHECK	EXECUTIVE DIRECTOR -JANUARY COMPENSATION DEPOSIT-MEMBERSHIP-ARKLATEX,WV,VA,OH,NASH,IN	(\$1,002.00)		\$66,553.68	FEB	FEB	29
03/06/15	CREDIT	DEPOSIT	CHAPTERS	\$6,387.00		\$72,940.68	MAR	MAR	30
03/06/15	CREDIT	DEPOSIT	DEPOSIT-WAYS & MEANS - PINS PMT - SUE MERCER	\$50.00		\$72,990.68	MAR	MAR	31
03/16/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-KY,WV CHAPTERS	\$1,460.00		\$74,450.68	MAR	MAR	32
03/18/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-E TN CHAPTER	\$72.00		\$74,522.68	MAR	MAR	33
03/26/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-WV CHAPTER	\$808.00		\$75,330.68	MAR	MAR	34
03/31/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-? CHAPTER	\$82.00		\$75,412.68	MAR	MAR	35
03/02/15	DEBIT	DEBIT PURCHASE	CTC*CONSTANTCONT855-2295506 MA	(\$30.00)		\$75,382.68	MAR	MAR	36
03/02/15	DEBIT	DEBIT PURCHASE	ACCUCONF BY ARKA800-9899239 GA	(\$95.04)		\$75,287.64	MAR	MAR	37
03/23/15		DEBIT PURCHASE	CRB*CARBONITE BA877-6654466 MA	(\$64.49)		\$75,223.15	MAR	MAR	38
03/30/15	DEBIT	DEBIT PURCHASE	CTC*CONSTANTCONT855-2295506 MA	(\$30.00)		\$75,193.15	MAR	MAR	39
03/09/15	686	CHECK	WEST VIRGINIA CHAPTER AEP 2015 CONFERENCE SPONSORSHIP	(\$20,000.00)		\$55,193.15	JAN	MAR	40
03/02/15	689	CHECK	ETECH ALLIANCE - AUG-NOV INVOICES	(\$1,147.50)		\$54,045.65	JAN	MAR	41
03/02/15	691	CHECK	EXECUTIVE DIRECTOR - FEBRUARY COMPENSATION	(\$1,002.00)		\$53,043.65	MAR	MAR	42
03/11/15	692	CHECK	DEBBIE SAIN REIMBURSEMENT FOR WIX HOSTING & MNT	(\$299.00)		\$52,744.65	MAR	MAR	43
03/19/15	694	CHECK	DEBBIE SAIN - WEBSITE DEVELOPMENT	(\$599.00)		\$52,145.65	MAR	MAR	44
		ELECTRONIC DEPOSIT							
04/02/15	CREDIT	PAYPAL	DEPOSIT-DONATION-DEBBIE SAIN	\$9.41		\$52,155.06	APR	APR	45
04/07/15	CREDIT	DEPOSIT	DEPOSIT-WAYS & MEANS - WRISTLETS	\$760.00		\$52,915.06	APR	APR	46
04/07/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-OHIO, E.TN CHAPTERS DEPOSIT-MEMBERSHIP-INDIANA, METRO CHICAGO, MAL, E. TN	\$360.00		\$53,275.06	APR	APR	47
04/21/15	CREDIT	DEPOSIT	CHAPTERS	\$889.00		\$54,164.06	APR	APR	48

			WINUP US BANK CHECK REGIS	TER 2015					
Date	Transaction	Name	Memo	Amt Cleared	Outstanding	Balance	Written	Cleared	Line #
04/21/15	CREDIT	DEPOSIT	DEPOSIT-FELLOWSHIP REFUND-SARAH CAPRIO	\$250.00		\$54,414.06	APR	APR	49
04/06/15	DEBIT	DEBIT PURCHASE	OFFICEMAX/OFFICEHILLIARD OH	(\$15.29)		\$54,398.77	APR	APR	50
04/13/15	DEBIT	DEBIT PURCHASE	ARKADIN INC (PREVIOUSLY ACCUCONFERENCE) 800-9899239 GA	(\$29.99)		\$54,368.78	APR	APR	51
04/28/15	DEBIT	DEBIT PURCHASE	CTC*CONSTANTCONT855-2295506 MA	(\$30.00)		\$54,338.78	APR	APR	52
04/03/15	695	CHECK	EXECUTIVE DIRECTOR - MARCH COMPENSATION	(\$1,002.00)		\$53,336.78	APR	APR	53
04/07/15	698	CHECK	WINUP SOUTH TEXAS CHAPTER-CHAPTER DUES	(\$30.00)		\$53,306.78	APR	APR	54
04/10/15	699	CHECK	WINUP EAST TENNESSEE CHAPTER-CHAPTER DUES	(\$30.00)		\$53,276.78	APR	APR	55
04/30/15	701	CHECK	WINUP MID-ATLANTIC CHAPTER-NEW CHAPTER GRANT	(\$250.00)		\$53,026.78	APR	APR	56
05/07/15	DEBIT	DEBIT PURCHASE	USPS 38330406229GROVE CITY OH	(\$30.16)		\$52,996.62	MAY	MAY	57
05/07/15	DEBIT	DEBIT PURCHASE	USPS 38330406229GROVE CITY OH	(\$80.00)		\$52,916.62	MAY	MAY	58
05/11/15	DEBIT	DEBIT PURCHASE	USPS 38330406229GROVE CITY OH	(\$9.46)		\$52,907.16	MAY	MAY	59
05/13/15	DEBIT	DEBIT PURCHASE	ARKADIN INC 800-9899239 GA	(\$79.13)		\$52,828.03	MAY	MAY	60
05/13/15	DEBIT	DEBIT PURCHASE	USPS 38330406229GROVE CITY OH	(\$23.92)		\$52,804.11	MAY	MAY	61
05/21/15	DEBIT	DEBIT PURCHASE	BLS*JOTFORM Bluesnap Inc	(\$139.00)		\$52,665.11	MAY	MAY	62
05/26/15	DEBIT	DEBIT PURCHASE	USPS 38330406229GROVE CITY OH	(\$2.32)		\$52,662.79	MAY	MAY	63
05/28/15	DEBIT	DEBIT PURCHASE	CTC*CONSTANTCONT855-2295506 MA	(\$45.00)		\$52,617.79	MAY	MAY	64
05/29/15	DEBIT	DEBIT PURCHASE	USPS 38330406229GROVE CITY OH	(\$5.95)		\$52,611.84	MAY	MAY	65
05/08/15	CREDIT	DEPOSIT	DEPOSIT-WAYS & MEANS-PINS	\$395.00		\$53,006.84	MAY	MAY	66
05/08/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-ATLANTA CHAPTER	\$86.00		\$53,092.84	MAY	MAY	67
05/12/15	CREDIT	DEPOSIT	DEPOSIT-WAYS & MEANS-PINS DEPOSIT-MEMBERSHIP-WV, SW VA/NE.TN, NASHVILLE	\$290.00		\$53,382.84	MAY	MAY	68
05/12/15	CREDIT	DEPOSIT	CHAPTERS DEPOSIT-MEMBERSHIP & WAYS & MEANS-PINS-NASHVILLE	\$216.00		\$53,598.84	MAY	MAY	69
05/12/15	CREDIT	DEPOSIT	CHAPTER	\$194.00		\$53,792.84	MAY	MAY	70
05/13/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-EAST TENNESSEE CHAPTER	\$72.00		\$53,864.84	MAY	MAY	71
05/07/15	CREDIT	ELECTRONIC DEPOSIT PAYPAL	DEPOSIT-MEMBERSHIP-METRO CHICAGO	\$1,537.76		\$55,402.60	MAY	MAY	72
05/21/15	DEBIT	INTERNATIONAL PROCESSING FEE	PROCESSING FEE	(\$2.78)		\$55,399.82	MAY	MAY	73
05/21/15	693	CHECK	ETECH ALLIANCE - FEB INVOICE	(\$297.50)		\$55,102.32	MAR	MAY	74
03/14/13	093	CHECK	ETECH ALLIANCE - FEB INVOICE	(\$297.50)		\$55,102.32	IVIAR	IVIAT	74
05/11/15	696	CHECK	WINUP WEST VIRGINIA CHAPTER-CHAPTER DUES WINUP WEST VIRGINIA CHAPTER-REFUND MCDANIEL	(\$80.00)		\$55,022.32	APR	MAY	75
05/11/15	697	CHECK	DUPLICATE PMT DUES	(\$66.00)		\$54,956.32	APR	MAY	76
05/14/15	700	CHECK	ETECH ALLIANCE-FINAL INVOICE	(\$966.25)		\$53,990.07	APR	MAY	77
05/26/15	702	CHECK	NY STATE DEPT OF STATE-FILING FEE	(\$20.00)		\$53,970.07	MAY	MAY	78
05/04/15	703	CHECK	EXECUTIVE DIRECTOR - APRIL COMPENSATION	(\$1,002.00)		\$52,968.07	MAY	MAY	79
05/15/15	704	CHECK	VOID	\$0.00		\$52,968.07	MAY	MAY	80
05/29/15	705	CHECK	WRIGHT GRAPHIC DESIGN-NOTE & BUSINESS CARDS	(\$225.75)		\$52,742.32	MAY	MAY	81
06/09/15	CREDIT	ELECTRONIC DEPOSIT PAYPAL	DEPOSIT-WAYS & MEANS-PINS	\$38.54		\$52,780.86	JUN	JUN	82
06/09/15	CREDIT	DEPOSIT	DEPOSIT-WAYS & MEANS-PINS	\$80.00		\$52,860.86	JUN	JUN	83
		ELECTRONIC DEPOSIT							
06/09/15	CREDIT	PAYPAL	DEPOSIT-MEMBERSHIP-MAL CHAPTER	\$75.83		\$52,936.69	JUN	JUN	84
06/09/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-WV, NASHVILLE CHAPTERS	\$138.00		\$53,074.69	JUN	JUN	85
06/29/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-E TN, N TX, OHIO CHAPTERS	\$226.00		\$53,300.69	JUN	JUN	86
06/29/15	CREDIT	DEPOSIT	DEPOSIT-WAYS & MEANS-PINS	\$180.00		\$53,480.69	JUN	JUN	87
06/29/15	CREDIT	DEPOSIT	DEPOSIT-WAYS & MEANS-WRISTLET	\$20.00		\$53,500.69	JUN	JUN	88
06/09/15	DEBIT	DEBIT PURCHASE	STAMP PURCHASE USB GEORGESVILLE COLUMBUS	(\$11.00)		\$53,489.69	JUN	JUN	89
06/16/15	DEBIT	DEBIT PURCHASE	ARKADIN INC 800-9899239 GA	(\$29.46)		\$53,460.23	JUN	JUN	90
06/24/15	DEBIT	DEBIT PURCHASE	OFFICEMAX/OFFICE HILLIARD OH	(\$65.80)		\$53,394.43		JUN	91
06/29/15	DEBIT	DEBIT PURCHASE	CTC*CONSTANTCONT855-2295506 MA MEMBER PROFESSIONAL DEVELOPMENT SCHOLARSHIP-IRENA	(\$30.00)		\$53,364.43	JUN	JUN	92
06/10/15	707	CHECK	BILENKO	(\$500.00)		\$52,864.43	JUN	JUN	93
06/15/15	708	CHECK	WINUP OHIO CHAPTER-CHAPTER DUES	(\$20.00)		\$52,844.43	JUN	JUN	94
		CHECK	FELLOWSHIP RETURN-SARAH CAPRIO	(\$250.00)		\$52,594.43	JUN	JUN	95
06/15/15	709								

			WINUP US BANK CHECK REGIST	TER 2015	,		,		
Date	Transaction	Name	Memo	Amt Cleared	Outstanding	Balance	Written	Cleared	Line #
	711	CHECK	WINUP EAST TENNESSEE CHAPTER-CHAPTER DUES	(\$15.00)	Outstanding	\$51,552.43	JUN	JUN	97
30/12/13	711	CHECK	EXPENSES-NMD COMMITTEE-ELIZABETH TESTERMAN - WAYS &	(\$15.00)		\$31,332.43	JUN	JUN	97
06/18/15	712	CHECK	MEANS	(\$179.88)		\$51,372.55	JUN	JUN	98
06/23/15	713	CHECK	idegy	(\$1,147.69)		\$50,224.86	JUN	JUN	99
06/29/15	714	CHECK	SUMMER BOARD MEETING-HILTON GARDEN INN	(\$1,435.90)		\$48,788.96	JUN	JUN	100
06/29/15	715	CHECK	HITON GARDEN INN-EC LUNCH	(\$117.66)		\$48,671.30	JUN	JUN	101
07/14/15	CREDIT	ELECTRONIC DEPOSIT PAYPAL	DEPOSIT-MEMBERSHIP-WV CHAPTER	\$82.00		\$48,753.30	JUL	JUL	102
07/22/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-OHIO CHAPTER	\$148.00		\$48,901.30	JUL	JUL	103
07/31/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-OHIO, MAL, WV CHAPTERS	\$242.00		\$49,143.30	JUL	JUL	104
07/17/15	CREDIT	ELECTRONIC DEPOSIT	BLUEGRASS FUND-WELLS FARGO ADVISORS LLC	\$4,685.00		\$53,828.30	JUL	JUL	105
07/01/15	DEBIT	DEBIT PURCHASE	USPS 38330406229GROVE CITY OH	(\$8.54)		\$53,819.76	JUL	JUL	106
07/13/15	DEBIT	DEBIT PURCHASE	ARKADIN INC 800-9899239 GA	(\$81.89)		\$53,737.87	JUL	JUL	107
07/28/15	DEBIT	DEBIT PURCHASE	CTC*CONSTANTCONT855-2295506 MA	(\$30.00)		\$53,707.87	JUL	JUL	108
07/07/15	716	CHECK	EXPENSES REIMBURSEMENT - CAROLYN GORDON	(\$237.85)		\$53,470.02	JUL	JUL	109
07/09/15	717	CHECK	EXECUTIVE DIRECTOR - JUNE COMPENSATION	(\$1,027.00)		\$52,443.02	JUL	JUL	110
07/09/15	718	CHECK	EXECUTIVE DIRECTOR - BONUS	(\$1,000.00)		\$51,443.02	JUL	JUL	111
07/24/15	719	CHECK	BLUEGRASS FUND-WEST VIRGINIA CONFERENCE PMT	(\$900.00)		\$50,543.02	JUL	JUL	112
07/09/15	720	CHECK	EXPENSES REIMBURSEMENT - CLAUDIA POWELL	(\$647.42)		\$49,895.60	JUL	JUL	113
		ELECTRONIC DEPOSIT							
08/03/15	CREDIT	PAYPAL	DEPOSIT-MEMBERSHIP-WV CHAPTER	\$82.00		\$49,977.60	AUG	AUG	114
08/10/15	DEBIT	DEBIT PURCHASE	CONFERENCING CEN800-9899239 GA	(\$22.53)		\$49,955.07	AUG	AUG	115
08/12/15	DEBIT	DEBIT PURCHASE	VISTAPR*VistaPri866-6148002 CA - BUSINESS CARDS FOR TRENA RIFFLE & WINUP ENVELOPES	(\$132.46)		\$49,822.61	AUG	AUG	116
			VISTAPR*VistaPri866-6148002 CA - BUSINESS CARDS FOR						
08/12/15	DEBIT	DEBIT PURCHASE	TRENA RIFFLE	(\$11.25)		\$49,811.36	AUG	AUG	117
08/28/15	DEBIT	DEBIT PURCHASE	CTC*CONSTANTCONT855-2295506 MA EXPENSES REIMBURSEMENT - CAROLYN GORDON - SUMMER	(\$30.00)		\$49,781.36	AUG	AUG	118
08/04/15	721	CHECK	BOARD MTG	(\$51.97)		\$49,729.39	JUL	AUG	119
	722	CHECK	EXECUTIVE DIRECTOR - JULY COMPENSATION	(\$1,027.00)		\$48,702.39	AUG	AUG	120
08/21/15	723	CHECK	DENNIS P. WILLIAMSON, CPA-2014 990	(\$400.00)		\$48,302,39	AUG	AUG	121
08/20/15	724	CHECK	CNA INSURANCE-LIABILITY INSURANCE	(\$898.00)		\$47,404.39	AUG	AUG	122
08/25/15	726	CHECK	EXPRESSIONS ENGRAVED-CRYSTAL AWARDS	(\$291.85)		\$47,112.54	AUG	AUG	123
08/28/15	727	CHECK	NORTHEASTERN UNIVERSITY-JERI MATHENEY-FELLOWSHIP RECIPIENT	(\$1,000.00)		\$46,112.54	AUG	AUG	124
08/25/15	728	CHECK	OHIO DOMINICAN UNIVERSITY-KATHERINE WARREN- FELLOWSHIP RECIPIENT	(\$500.00)		\$45,612.54	AUG	AUG	125
09/01/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-MID-ATLANTIC & OHIO CHAPTERS	\$720.00		\$46,332.54	SEP	SEP	126
			DEPOSIT-WAYS & MEANS-FROM ACORNS TO OAKS						
09/18/15	CREDIT	DEPOSIT	SPONSORSHIP	\$5,500.00		\$51,832.54	SEP	SEP	127
09/18/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-NASHVILLE CHAPTER DEPOSIT-WAYS & MEANS-FROM ACORNS TO OAKS	\$72.00		\$51,904.54	SEP	SEP	128
09/24/15	CREDIT	DEPOSIT	SPONSORSHIP	\$5,000.00		\$56,904.54	SEP	SEP	129
09/10/15	DEBIT	DEBIT PURCHASE	CONFERENCING CEN800-9899239 GA	(\$113.26)		\$56,791.28	SEP	SEP	130
09/23/15	DEBIT	DEBIT PURCHASE	OFFICEMAX/OFFICEHILLIARD OH	(\$45.98)		\$56,745.30	SEP	SEP	131
09/23/15	DEBIT	DEBIT PURCHASE	STAPLES 00GROVE CITY OH	(\$7.84)		\$56,737.46	SEP	SEP	132
09/28/15	DEBIT	DEBIT PURCHASE	OFFICEMAX/OFFICEHILLIARD OH	(\$58.51)		\$56,678.95	SEP	SEP	133
09/28/15	DEBIT	DEBIT PURCHASE	STAPLES OOGROVE CITY OH	(\$18.68)		\$56,660.27	SEP	SEP	134
09/28/15	DEBIT	DEBIT PURCHASE	CTC*CONSTANTCONT855-2295506 MA	(\$30.00)		\$56,630.27	SEP	SEP	135
09/28/15	725	CHECK	GARY BROSTE-PRESIDENT'S CHARM	(\$945.00)		\$55,685.27	SEP	SEP	136
09/01/15	729	CHECK	EXECUTIVE DIRECTOR - AUGUST COMPENSATION	(\$1,027.00)		\$54,658.27	SEP	SEP	137
09/09/15	730	CHECK	REIDEL INSURANCE AGENCY-2015 D & O INSURANCE	(\$1,229.00)		\$53,429.27	SEP	SEP	138
10/02/15	CREDIT	DEPOSIT	DEPOSIT-WAYS & MEANS-PINS	\$20.00		\$53,449.27	OCT	OCT	139
10/02/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-NASHVILLE CHAPTER	\$72.00		\$53,521.27	OCT	OCT	139
	I	DEPOSIT	DEPOSIT-MEMBERSHIP-ATLANTA CHAPTER	\$86.00		\$53,607.27	OCT	ОСТ	140
10/05/15	CREDIT	DEI COIT							
	CREDIT	DEPOSIT	DEPOSIT-WAYS & MEANS-WRISTLETS	\$20.00		\$53,627.27	OCT	OCT	141
10/05/15	1			\$20.00 \$2,500.00		\$53,627.27 \$56,127.27	OCT	OCT OCT	141 142

			WINUP US BANK CHECK REGIST	ΓER 2015					
Date	Transaction	Name	Memo	Amt Cleared	Outstanding	Balance	Written	Cleared	Line #
10/13/15	Transaction DEBIT	DEBIT PURCHASE	CONFERENCING CEN800-9899239 GA	(\$28.61)	Outstanding	\$56,118.66	OCT	OCT	144
10/13/15	DEBIT	DEBIT PURCHASE	POSTAGE - MEIJER #234 GROVE CITY OH	(\$19.60)		\$56,099.06	OCT	OCT	144
10/14/15		DEBIT PURCHASE	POSTAGE - MEIJER #234 GROVE CITY OF	(\$2.74)		\$56,096.32	OCT	OCT	145
10/22/15		DEBIT PURCHASE	WAYS & MEANS - ACORNS TO OAKS - ULINE ENVELOPES	(\$351.93)		\$55,744.39	OCT	OCT	147
10/28/15		DEBIT PURCHASE	CTC*CONSTANTCONT855-2295506 MA	(\$30.00)		\$55,714.39	OCT	OCT	148
10/05/15	731	CHECK	JOHN MILLER-JULIA KIENE RECIPIENT	(\$2,000.00)		\$53,714.39	SEP	OCT	149
10/07/15	732	CHECK	CHAPTER ACHIEVEMENT-INDIANA CHAPTER	(\$100.00)		\$53,614.39	SEP	OCT	150
10/02/15		CHECK	CHAPTER ACHIEVEMENT-OHIO CHAPTER	(\$100.00)		\$53,514.39	SEP	OCT	151
10/07/15	734	CHECK	NEWSLETTER AWARD-INDIANA CHAPTER	(\$100.00)		\$53,414.39	SEP	OCT	152
10/02/15	735	CHECK	NEWSLETTER AWARD-OHIO CHAPTER	(\$75.00)		\$53,339.39	SEP	OCT	153
10/07/15	738	CHECK	CONFERENCE RECOGNITION AWARD-WEST VIRGINIA CHAPTER	(\$1,000.00)		\$52,339.39	SEP	ОСТ	154
10/05/15	739	CHECK	EXECUTIVE DIRECTOR - SEPTEMBER COMPENSATION	(\$1,027.00)		\$51,312.39	OCT	OCT	155
10/15/15	740	CHECK	EXPENSES REIMBURSEMENT - CAROLYN GORDON	(\$1,482.62)		\$49,829.77	OCT	OCT	156
10/13/15	741	CHECK	WAYS & MEANS - CALLARD - PHONE SLEEVES	(\$452.61)		\$49,377.16	OCT	OCT	157
10/09/15	742	CHECK	EXPENSES REIMBURSEMENT - CLAUDIA POWELL	(\$1,055.04)		\$48,322.12	OCT	OCT	158
10/19/15	743	CHECK	WAYS & MEANS - CALLARD - UMBRELLAS	(\$541.89)		\$47,780.23	OCT	OCT	159
			DEPOSIT-WAYS & MEANS-UMBRELLAS, WRISTLETS,						
11/03/15		DEPOSIT	COOKBOOKS, CELLPHONE SLEEVES, PINS	\$355.00		\$48,135.23	NOV	NOV	160
11/03/15		DEPOSIT	DEPOSIT-WAYS & MEANS-ACORNS TO OAKS	\$90.00		\$48,225.23	NOV	NOV	161
11/18/15		DEPOSIT	DEPOSIT-WAYS & MEANS-ACORNS TO OAKS	\$60.00		\$48,285.23	NOV	NOV	162
11/18/15	CREDIT	PAYPAL	DEPOSIT-MEMBERSHIP-INDIANA, WV CHAPTERS	\$372.87		\$48,658.10	NOV	NOV	163
11/18/15		ELECTRONIC DEPOSIT PAYPAL	DEPOSIT-WAYS & MEANS-ACORNS TO OAKS	\$751.38		\$49,409.48	NOV	NOV	164
11/30/15	DEBIT	DEBIT PURCHASE	CTC*CONSTANTCONT855-2295506 MA	(\$30.00)		\$49,379.48	NOV	NOV	165
11/24/15	736	CHECK	NEWSLETTER AWARD-VIRGINIA CHAPTER	(\$50.00)		\$49,329.48	SEP	NOV	166
11/04/15	744	CHECK	EXECUTIVE DIRECTOR - OCTOBER COMPENSATION	(\$1,027.00)		\$48,302.48	NOV	NOV	167
11/12/15	745	CHECK	WINUP WEST VIRGINIA CHAPTER-CHAPTER DUES	(\$30.00)		\$48,272.48	NOV	NOV	168
11/20/15	746	CHECK	HOPKINS PRINTING-WAYS & MEANS-ACORNS TO OAKS	(\$13,484.80)		\$34,787.68	NOV	NOV	169
12/02/15	CREDIT	DEPOSIT	DEPOSIT-WAYS & MEANS-ACORNS TO OAKS	\$60.00		\$34,847.68	DEC	DEC	170
12/14/15	CREDIT	Square Inc ELECTRONIC DEPOSIT	DEPOSIT-WAYS & MEANS-ACORNS TO OAKS	\$0.49		\$34,848.17	DEC	DEC	171
12/14/15	CREDIT	Square Inc	DEPOSIT-WAYS & MEANS-ACORNS TO OAKS	\$59.31		\$34,907.48	DEC	DEC	172
12/21/15	CREDIT	DEPOSIT	DEPOSIT-CONFERENCE PROCEEDS	\$18,681.73		\$53,589.21	DEC	DEC	173
12/21/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-MID-ATLANTIC/NIN CHAPTERS; CONFERENCE SEED REIMBURSEMENT FROM WV CHAPTER	\$3,673.00		\$57,262.21	DEC	DEC	174
12/21/15	CREDIT	DEPOSIT	DEPOSIT-WAYS & MEANS-ACORNS TO OAKS	\$60.00		\$57,322.21	DEC	DEC	175
12/28/15	CREDIT	DEPOSIT	DEPOSIT-MEMBERSHIP-INDIANA CHAPTER	\$936.00		\$58,258.21	DEC	DEC	176
12/28/15	CREDIT	DEPOSIT	DEPOSIT-WAYS & MEANS-ACORNS TO OAKS	\$120.00		\$58,378.21	DEC	DEC	177
12/30/15		DEPOSIT	DEPOSIT-MEMBERSHIP-EAST TENNESSEE CHAPTER	\$87.00		\$58,465.21	DEC	DEC	178
12/09/15		DEBIT PURCHASE	CONFERENCING CEN800-9899239 GA	(\$22.37)		\$58,442.84	DEC	DEC	179
		WEB AUTHORIZED PMT							
12/14/15	DEBIT	Square Inc	WAYS & MEANS-ACORNS TO OAKS	(\$0.49)		\$58,442.35	DEC	DEC	180
12/24/15		DEBIT PURCHASE	OFFICE DEPOT #11800-463-3768OH-OFFICE SUPPLIES	(\$51.10)		\$58,391.25	DEC	DEC	181
12/28/15		DEBIT PURCHASE	CTC*CONSTANTCONT855-2295506 MA	(\$30.00)		\$58,361.25	DEC	DEC	182
12/11/15	737	CHECK	CONFERENCE SEED PMT-NASHVILLE CHAPTER	(\$2,500.00)		\$55,861.25	SEP	DEC	183
12/03/15	747	CHECK	EXECUTIVE DIRECTOR - NOVEMBER COMPENSATION	(\$1,027.00)		\$54,834.25	DEC	DEC	184
12/22/15	748	CHECK	VIKKI MICHALSKI - POSTAGE REIMBURSEMENT-WAYS & MEANS	(\$138.11)		\$54,696.14	DEC	DEC	185
12/28/15	749	CHECK	WINUP OHIO CHAPTER-CHAPTER DUES		(\$20.00)	\$54,676.14	DEC		186
12/28/15	750	CHECK	WINUP WEST VIRGINIA CHAPTER-CHAPTER DUES		(\$70.00)	\$54,606.14	DEC		187
12/28/15	751	CHECK	WINUP NORTH TEXAS CHAPTER-CHAPTER DUES		(\$10.00)	\$54,596.14	DEC		188

## WOMEN'S INTERNATIONAL NETWORK OF UTILITY PROFESSIONALS Analysis of Accounts 12/31/2015

	_			Balance		Balance	Balance	One Month	ear-To-Date	% Change from	
Account Name	Туре	Bank	(	@12/31/14	(	@11/30/15	@12/31/15	Change	Change	Year-End	Reason for Change in Balance
											Regular operating revenues & expense and
											transfer of \$4,685 Bluegrass Fund from
Business Checking	Checking	US Bank		38,712.99		34,787.68	54,696.14	19,908.46	\$ 15,983.15	41.29%	investment into US Bank
TOTAL			\$	38,712.99	\$	34,787.68	\$ 54,696.14	\$ 19,908.46	\$ 15,983.15		
											Reflects market activity and dividends and
											transfer of \$4,684 Bluegrass Fund out of
Capital Income Builder	Investment	Wells Fargo	\$	72,642.49	\$	66,941.05	\$ 63,086.41	(3,854.64)	(9,556.08)	-13.15%	Capital Income Builder to US Bank
The Income Fund of America	Investment	Wells Fargo	\$	69,562.91	\$	69,327.18	\$ 65,385.68	(3,941.50)	(4,177.23)	-6.00%	Reflects market activity and dividends
Washington Mutual Investors Fund	Investment	Wells Fargo	\$	58,297.11	\$	59,075.78	\$ 54,021.23	(5,054.55)	(4,275.88)	-7.33%	Reflects market activity and dividends
Vanguard Wellesley Income Fund	Investment	Wells Fargo	\$	85,421.11	\$	87,198.21	\$ 85,099.70	(2,098.51)	(321.41)	-0.38%	Reflects market activity and dividends
TOTAL			\$	285,923.62	\$	282,542.22	\$ 267,593.02	\$ (14,949.20)	\$ (18,330.60)	-6.41%	
GRAND TOTAL CASH			\$	324,636.61	\$	317,329.90	\$ 322,289.16	\$ 4,959.26	\$ (2,347.45)	-0.72%	=

Account Balances Page 6

# WOMEN'S INTERNATIONAL NETWORK OF UTILITY PROFESSIONALS Analysis of Investment Accounts 12/31/2015

	Balance @	2015 Dividend	_	2015 Market	Balance @	Vear-To-Date	% Change excluding deposits/withd rawals
AMERICAN FUNDS:	12/31/14	Quarterly)	Withdrawals		12/31/15	Change	
Capital Income Builder (CAIBX)*	\$ 72,642.49	\$ 2,414.05	5 \$ (4,684.00)	\$ (7,286.13)	\$ 63,086.41	\$ (9,556.08)	-6.71%
The Income Fund of America (AMECX)	\$ 69,562.91	\$ 2,152.37	'\$ -	\$ (6,329.60)	\$ 65,385.68	\$ (4,177.23)	-6.00%
Washington Mutual Investors Fund (AWSHX)	\$ 58,297.11	\$ 1,168.90	) \$ -	\$ (5,444.78)	\$ 54,021.23	\$ (4,275.88)	-7.33%
Vanguard Wellesley Income Fund (VWINX)	\$ 85,421.11	\$ 2,577.75	;	\$ (2,899.16)	\$ 85,099.70	\$ (321.41)	-0.38%
TOTAL	\$ 285,923.62	\$ 8,313.0	\$ (4,684.00)	\$ (21,959.67)	\$ 267,593.02	\$ (18,330.60)	-4.77%

<sup>\* \$4,684</sup> transferred from Capital Income Builder to US Bank checking account for Bluegrass Fund

Investment Account Analysis Page 7